

This year BLM GROUP do BRASIL celebrates its thirty-year anniversary and thanks all its customers who have placed their trust in the company.

Muito obrigado!



BLM GROUP is the only tube processing machine manufacturer to be directly present on the Brazilian market with its own offices and as a unique partner who can offer innovative solutions as well as all the services that qualify and distinguish the company.

Bearing this in mind, it is not just by chance that the BLM GROUP is the leading importer of machines for tube processing in Brazil: tube benders, tube shapers, saws and tube laser cutting systems.

The complete offer, the **ability to convey know-how and technological solutions** of a world-wide group with global experience,

together with the extreme attention paid to client-partner relations, are the fundamental aspects behind the BLM GROUP do BRASIL activity.

From Brazil to Brazil

The BLM GROUP has been in Brazil since 1967; it has progressively grown with the country and its needs. In fact, in thirty years of activity, BLM GROUP do BRASIL has transformed and evolved in line with the market demands, and yet has maintained its primary goal: to offer its customers **increasingly better and efficient service and support.**

Right from the start, talking in the local language, BLM has built up a relationship of trust and credibility, which customers appreciate when they **can speak directly with the manufacturer**, and with technicians whose primary target is to satisfy them by making the machines work.





Growing with the market

The pace at which the Brazilian economy boosted in the nineties gave customers more drive and found the BLM GROUP do BRASIL as an increasingly qualified partner that was prepared to satisfy the growing demand. **“We have grown with our customers,** who were initially only in the furniture industry and concentrated in the area of São Paulo” says the company.

“The strong industrial drive in the automotive, motorcycle, agricultural machinery, heavy machinery and pipe sectors has contributed to a considerable increase in tube consumption in other areas of the country too.

BLM GROUP do BRASIL therefore followed this

development in the southern areas of the country, with particular regard to the states of Rio Grande do Sul, Santa Catarina and Parana”.

A young and motivated staff

Today, BLM GROUP do BRASIL **can count on a young, highly motivated staff** that is fully dedicated to the company's products and can therefore guarantee all the sales and technical assistance services in situ. At the facilities in Guarulhos, SP, besides all the administrative services and spare parts store, a permanent showroom has been set up with demo machines and that are also used for training purposes. This is another step towards satisfying our customer's demands.

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